

Mitigating Risk & Cost of an Overstretched Existing Team / Vendor During COVID-19

Company Profile

Multinational Corporation

Matter Summary

Consilio assisted a multinational corporation with taking over existing eDiscovery vendor workflow and resolving quality & cost concerns

Services Utilized



Secure Virtual Review

Secure Virtual Collections

V3locity

Client Challenge

A global food processing & packaging company involved in an antitrust class action was experiencing workflow and quality challenges with both existing outside counsel and eDiscovery vendor as the matter continued to grow in scale and complexity. The client aimed to replace the existing vendor, stay on collection / workflow schedules, improve workflow quality while potentially reducing costs. **Both the client and newly retained outside counsel chose Consilio to assist them in de-leveraging risk and aiding their strategy.**

Consilio Response

Consilio experts rapidly engaged to understand the scope of data / processes involved.

Evaluating the workflow, Consilio teams discovered previous eDiscovery vendor had severely underbid pricing at \$7.50 / GB / Month including eDiscovery (but not review) to win work but underestimated the cost and complexity of the matter. To aid the client in remaining cost-neutral or potentially deliver savings, our V3locity all-inclusive pricing model with India-based review component was proposed and accepted. **For more on our V3locity solution, see next page.**

Competitor PLUS Consilio Review

- Over 12 months, Competitor costs are \$333,000 without review
- Consilio India review costs add \$1,131,760
- **Total Competitor project cost: \$1,464,760**

Consilio V3locity Pricing Model

- Transparent, predictable pricing assumes the same 1.88 million documents billed at \$0.75 per document
- **Total Consilio V3locity project cost: \$1,410,000**
- Client leveraged Consilio's global, highly secure infrastructure, and deep bench of expertise at a cost lower than a "low-cost" local vendor.

Occurring during the height of COVID-19, Consilio's Secure Virtual Collections capability was enabled to perform rapid, secure remote collections on mobile devices and laptops for eight custodians across five offices and homes in the United States as well as two laptops in Singapore. Consilio Digital Forensics & Expert Services teams assisted each collection with secure packaging, chain-of-custody documentation, phone and screen share guidance throughout the process. Data was collected, processed, and analyzed with Consilio's Immediate Case Assessment (ICA).

Collected data was ingested into multiple review databases based in three data centers for review teams working concurrently. Project approach and statuses were communicated regularly with the client and outside counsel.

Results Achieved

Secure Virtual Review team based out of India followed multiple review workstreams concurrently, in multiple databases in the US and Tokyo. **Worked with the client and outside counsel to review over one million documents in thirty days consisting of not only documents for production but also documents already produced by the previous vendor to identify potential clawbacks that may be needed.**

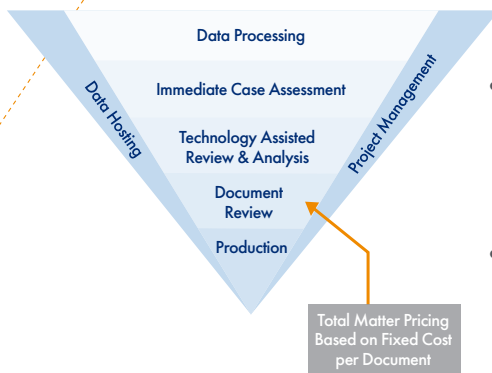
By proposing and delivering a unique combination of proven solutions, Consilio's all-inclusive V3locity pricing model enabled solutions delivered at a 5% cost savings, even when including document review services, over the client's previously underbid eDiscovery vendor while maintaining quality and meeting timelines.

V3locity: Lower Cost, Higher Quality

With V3locity, we manage your entire eDiscovery process—processing, hosting, document review, production and project management—for a fixed-cost pricing model that typically saves our clients between 30-55%. And with over 70 regions with Consilio presence, we can support your matter regardless of jurisdiction.

Cost and quality are usually inversely proportional—not so with V3locity. The same unique capabilities that enable us to control costs also serve as the foundation for a playbook of defensible processes that result in high-quality productions. All of the following are included as part of the V3locity solution:¹

V3locity Solution



- **Data Processing:** With over ten petabytes of data processed, we have the tools and best practices to process even the most complex data corpuses.
- **Immediate Case Assessment™ (ICA®):** The engagement starts with the ICA—a data overview that includes substantive document and custodian analyses, a population overview and an analysis of search terms resulting in both search strategies and identification of irrelevant data categories.
- **Multidisciplinary Project-Management Team:** Each V3locity engagement is assigned an experienced project manager who is backed by a team of forensic collection experts, processing engineers, hosting specialists, data analysts and review managers.
- **Secure Data Hosting:** Our secure data centers in the Americas, Europe and Asia are ISO 27001/ SAS 70 and/or Type 2/SSAE 16 certified, and third parties cannot access our infrastructure.
- **Technology & Workflow:** Consilio integrates its industry-leading processing, analytics and review technologies into a single reporting server across the matter’s life cycle, allowing for easy chain-of-custody verification.
- **Document Review Services:** : With review capabilities available in more than 20 countries worldwide, we leverage our management expertise, thousands of highly qualified and efficient reviewers, and workflow and quality assurance best practices to produce a cost-effective, high-quality and defensible review.

¹ Based on a set, cost allowance per matter as defined in statement of work

Global Reach, Local Expertise



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